



DOCUMENTED COST SAVINGS ANALYSIS

CUSTOMER/CLIENT:

Nisshinbo Automotive

Nisshinbo produces high-quality friction materials and logistical support to serve transportation manufacturers.

APPLICATION:

Nisshinbo NAMI II facility needed to incorporate pictorial diagrams into their labeling program used to barcode and identify products for their customers. CIS personnel were able to educate and train Nisshinbo personnel on the capabilities of their current labeling software, enabling Nisshinbo to avoid the cost of purchasing new software (\$500) and spending valuable employee time duplicating new templates from the old software which contained roughly 100 templates.

CIS provided competitive pricing on the 3"x1" thermal transfer labels used in the SATO printers to label items on the production floor.

SAVINGS:

Hard: 50% savings on thermal transfer labels

Soft: 100 (templates) x 20 (minutes to rebuild each template) = 2000 minutes = 34 hours x \$15/hr employee rate = \$510.

Over \$5000 Total Cost Savings from Country Innivation & Supply

A handwritten signature in blue ink, appearing to read 'M. R. J.', is written over a horizontal line.

CLIENT SIGNATURE OF APPROVAL

Buyer

POSITION/TITLE

01/02/2015

DATE CONFIRMED